

February 13, 2019

The Honorable Mike Doyle  
United States House of Representatives  
306 Cannon House Office Building  
Washington, DC 20515

The Honorable Bob Latta  
United States House of Representatives  
2467 Rayburn House Office Building  
Washington, DC 20515

Dear Representatives Doyle, Latta, and Members of the House Energy & Commerce Committee:

We understand that House Communications Subcommittee will hold a hearing on February 13 on “Protecting Consumers and Competition: An Examination of The T-Mobile and Sprint Merger.” **We believe that the proposed transaction between T-Mobile US, Inc. and Sprint Corporation is consistent with existing antitrust law because it will be greatly beneficial to consumers. We therefore favor the transaction’s completion.**

This merger will promote healthy competition for broadband across the board, both wireless and wireline, in terms of prices, customer service, and deployment of the Fifth Generation (5G) wireless network. This administration has its eye on a nationwide 5G network, and the best way for America to regain its lead is through competition.

**Americans can look forward to more competitive pricing for mobile broadband.** T-Mobile has a history creating pressure in the wireless market to lower prices and improve service offerings. Without government instruction, they lowered prices and offered innovative services. It was the first company to get rid of phone contracts and contract penalties. The company offers customers choice with unlimited data plans, and video and music streaming as part of its service, while keeping retail costs low.

The New T-Mobile will continue this trend as it competes for subscribers. In a letter to the Federal Communications Commission, Legere explained that “New T-Mobile will make available the same or better rate plans for our services as those offered today by T-Mobile or Sprint.”<sup>1</sup>

**Their combination bolsters competitiveness in the wireless industry.** While both T-Mobile and Sprint would, without the merger, continue to serve their customers; upgrade their networks; and, push towards 5G service, they will be nowhere near as effective without combining their assets. The combined company plans to invest almost \$40 billion between 2019 and 2021 to construct its post-merger 5G — three times as much as T-Mobile could have invested alone.<sup>2</sup> According to the companies: “By 2024,

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<sup>1</sup> John Legere to FCC Chairman Ajit Pai. February 04, 2019.  
<https://ecfsapi.fcc.gov/file/10204163125179/Legere%20Pricing%20Commitment%20Letter%2002.01.2019.pdf>.

<sup>2</sup> Public Interest Statement of T-Mobile US, Inc. and Sprint Corporation (June 18, 2018) at 15, available at <https://goo.gl/7QeHaJ>.

the New T-Mobile network will have approximately double the total capacity and triple the total 5G capacity of T-Mobile and Sprint combined, with 5G speeds four to six times what they could achieve on their own.”<sup>3</sup>

Currently, T-Mobile and Sprint rank 3rd and 4th respectively for wireless subscribers. A post-merger T-Mobile will have 126 million subscribers, making it a closer competitor to Verizon’s 150 million subscribers and AT&T’s subscribership of 142 million.

Having more robust, cheaper and widely available 5G offerings will also pressure today’s wireline providers to improve service, and to invest more heavily in building their own wireless networks to offer customers the mobility they increasingly demand. This will make the wireless market even more dynamic than it would have been without the merger.

**We encourage you to assess the broadband market holistically.** Wireless 5G and even the current 4G LTE services, are competitive with wireline broadband services. We can expect the speed, capacity, and low consumer cost for 5G service to accelerate “cord-cutting,” as Americans increasingly opt for mobile broadband. 5G wireless services promise speeds over 100 Mbps. The combined company plans to provide this kind of service to 90 percent of the country by 2024, but with the two companies trying to deploy two separate networks, reaching that goal would cost an additional \$43.6 billion<sup>4</sup> — making this timeline impossible. Combining the two companies’ spectrum assets, tower locations and investment in network upgrades will allow the network to have the breadth and depth necessary to deploy 5G throughout the country – in rural and urban areas.

**Increased competition among wireless and wireline broadband providers will produce enormous customer benefits.** The industry competitive response is expected to result in as much as a 55 percent decrease in price per GB and a 120 percent increase in cellular data supply for all wireless customers. As a result, Americans will not only benefit from better service, but also by paying lower prices for that improved service. In addition, T-Mobile will launch innovative services to serve business, home, and the IoT markets.

In general, when private businesses decide to join forces, government should not stand in the way — absent compelling evidence of actual demonstrable harms to consumers.

**The proposed combination will bring undeniable benefits to customers, increase competition for broadband of all kinds, and help maintain America’s global leadership in mobile broadband. Thus, the merger should be approved without conditions and without delay.**

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<sup>3</sup> *Id.* at 72.

<sup>4</sup> *Id.*

Regards,

Americans for Tax Reform  
President  
Grover G. Norquist

James L. Martin  
Founder  
60 Plus Association

Saulius "Saul" Anuzis  
President  
60 Plus Association

Steve Pociask  
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Mary Adams  
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Paul Gessing  
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